CALL FOR PAPERS

Yale School of Management
13th Annual Whitebox Advisors Graduate Student Conference on Behavioral Science at Yale

The Yale School of Management is now accepting submissions to the 13th Annual Whitebox Advisors Graduate Student Conference to be held on April 27th, 2017, in New Haven, CT. Graduate students may submit papers in the areas of behavioral economics, behavioral finance and behavioral marketing (specifically within the domains of consumer behavior and behavioral decision theory). On the day following the graduate conference, all student presenters are invited to attend the Faculty Conference on Behavioral Science, where exceptional scholars in behavioral economics and marketing will present their latest work.

Applicants must be enrolled in a graduate program. Complete papers are preferred, but extended abstracts of 750-1000 words will also be considered; research proposals will not be accepted. Submissions must be received by March 11th, 2017. Please submit your abstracts or papers to whiteboxdoctoral@yale.edu and indicate your subfield in the subject line.

The Whitebox Advisors Graduate Student Conference has historically attracted many of the top graduate students in the behavioral sciences. The goal of the conference is to provide feedback for, and promote interaction among, graduate student researchers in behavioral economics, behavioral finance, and behavioral marketing. Along with the graduate students, a number of Yale faculty typically also attend the talks.

Please note that for graduate student presenters, hotel accommodations and a travel stipend will be provided.

For questions and further information: whiteboxdoctoral@yale.edu
Submission Deadline: March 11, 2017

Conference Organizers:
Elizabeth Friedman, Amanda Levis, Rosanna Smith, Natalie Zhu, Leila Bengali, Ben Matthies, Avner Langut