

# 16th Annual Whitebox Advisors Graduate Student Conference on Behavioral Science at Yale

Thursday, May 7, 2020

Yale School of Management, New Haven, CT



## CALL FOR PAPERS

The Yale School of Management is now accepting submissions to the 16<sup>th</sup> annual Whitebox Advisors Graduate Student Conference to be held on Thursday, May 7, 2020 in New Haven, CT. Graduate students may submit papers in the areas of behavioral economics, behavioral finance and behavioral marketing (specifically within the domains of consumer behavior and behavioral decision theory).

Applicants must be enrolled in a graduate program. Complete papers are preferred, but extended abstracts of 750-1000 words will also be considered; research proposals will not be accepted. Submissions must be received by **Friday, March 6<sup>th</sup>**. Please submit your abstracts or papers to [whiteboxdoctoral@yale.edu](mailto:whiteboxdoctoral@yale.edu) and indicate your subfield in the subject line.

The Whitebox Advisors Graduate Student Conference has historically attracted many of the top graduate students in the behavioral sciences. The goal of the conference is to provide feedback for, and promote interaction among, graduate student researchers in behavioral economics, behavioral finance, and behavioral marketing. Along with the graduate students, a number of Yale faculty typically also attend the talks.

Please note that for graduate student presenters and other selected graduate students, hotel accommodations and a travel stipend will be provided.

For questions and further information please contact: [whiteboxdoctoral@yale.edu](mailto:whiteboxdoctoral@yale.edu) or visit the [conference website](#).

**Submission Deadline: Friday, March 6<sup>th</sup>**

**Acceptance and rejection emails will be sent out no later than Monday, March 30<sup>th</sup>.**

### Conference Organizers:

Min Ju Han, Joao Valente, Chen Wang, Tianhao (“Terry”) Wu, Kevin Zhao, Natalie Zhu

### Conference Sponsored By:



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