

MARISSA KING

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EMPLOYMENT

YALE UNIVERSITY

2016-present Professor of Organizational Behavior, Yale School of Management
Professor of Health Policy and Management (by courtesy)
Professor of Sociology (by courtesy)

2016 & 2018 Parental Leave

2015-2016 Associate Professor, Yale School of Management

2010-2015 Assistant Professor, Yale School of Management

COLUMBIA UNIVERSITY

2008-2010 Post-Doctoral Research Scholar, Paul F. Lazarsfeld Center for the
Social Sciences, Columbia University

EDUCATION

2008 Ph.D. in Sociology, Columbia University

2002 B.A. in Sociology, Reed College

BOOK

2021 King, Marissa. *Social Chemistry: Decoding the Elements of Human Connection*. New York: Dutton (Penguin Random House).
*Reviewed in [The New York Times](#), [Economist](#), and [Financial Times](#)

RESEARCH ARTICLES

2021 Zhang, Victoria, Aharon Mohliver, and Marissa King. "Where are all the Deviants? Liminal and Deviant Prescribing Underlying the Prescription Drug Epidemic." *Administrative Science Quarterly*. Revise and Resubmit.

2021 Sangal, Rohit, Alexandra Bray, Eleanor Reid, Andrew Ulrich, Beth Liebhardt, Arjun Venkatesh, and Marissa King. "Communication, Stress, and Burnout among Frontline Emergency Department Staff amid the COVID-19 Pandemic: A Mixed Methods Approach." *Healthcare*. Revise and Resubmit

2021 Zhang, Victoria and Marissa King. "Tie Decay and Dissolution: Contentious Prescribing Practices in the Prescription Drug Epidemic." *Organization Science*.
<https://doi.org/10.1287/orsc.2020.1412>

- 2021 Kovacs, Balazs, Nicholas Caplan, Samuel Grob, and Marissa King. "Social Networks and Loneliness During the COVID-19 Pandemic." *Socius* doi:10.1177/2378023120985254
- 2021 Olfson, Mark Victoria Zhang, Marissa King, and Ramin Mojtabai. "Changes in Buprenorphine Treatment After Medicaid Expansion." *Psychiatric Services*. appi. ps. 202000491
- 2020 Yuna S. Lee, Marissa King, Daren Anderson, Paul D. Cleary, and Ingrid M. Nembhard. "The How Matters: How Primary Care Provider Communication with Team Relates to Patients' Disease Management." *Medical Care* 58(7): 643-650
- 2020 Olfson, Mark , Victoria Zhang, Michael Schoenbaum, and Marissa King. "Buprenorphine Treatment by Primary Care Providers, Psychiatrists, Addiction Specialists, and Others." *Health Affairs* 39(6): 984-992. doi: 10.1136/leader-2020-000331
- 2020 Sangal, Rohit, Amy Wrzesniewski, Julia DiBenigno, Eleanor Reid, Andrew Ulrich, Beth Liebhardt, Alexandra Bray, Elisabeth Yang, Eunice Eun, Arjun K Venkatesh, and Marissa King. "Work Team Identification Associated with Less Stress and Burnout among Emergency Department Staff amid the COVID-19 Pandemic." *BMJ Leader* doi: 10.1136/leader-2020-000331
- 2020 Olfson, Mark , Victoria Zhang, Michael Schoenbaum, and Marissa King. "Trends in Buprenorphine Treatment in the United States." *JAMA* 323(3):276-277
- 2019 Zhang, Victoria, Mark Olfson, and Marissa King. "Opioid and Benzodiazepine Coprescribing in the United States Before and After US Food and Drug Administration Boxed Warning." *JAMA Psychiatry* 76(11):1208-1210.
- 2019 Kim, Margeum, Marissa King, and Jennifer Jennings. "ADHD Remission, Inclusive Education, and Socioeconomic Disparities." *Social Science and Medicine: Population Health* 8:100420
- 2018 King, Marissa. 2018. "Working to Address the Loneliness Epidemic: Perspective Taking, Presence, and Self-Disclosure." *American Journal of Health Promotion* 32:1315-1317.
- 2018 Ryan Sultan, Christoph Correll, Michael Schoenbaum, Marissa King, John Walkup, and Mark Olfson. "National Patterns of Commonly Prescribed Psychotropic Medications to Young People." *Journal of Child and Adolescent Psychopharmacology* 28: 158-165.

- 2017 King, Marissa and Peter Bearman. "Gifts and Influence: Conflict of Interest Policies and Prescribing of Psychotropic Medications in the United States." *Social Science and Medicine* 172: 153-162.
- 2017 Pachiloca, Rosica, Kristen Sailer, and Marissa King. "The Dynamic Nature of Caregiver Communication Networks and Spatialised Work Processes in Hospital Wards." *Proceedings of the 11th International Space Syntax Symposium* 11. 18.1-18.9.
- 2017 Tchernichovski, Ofer, Marissa King, Peter Brinkmann, Xanadu Halkias, Daniel Fimiarez, Laurent Mars, and Dalton Conley. 2017. "Tradeoff Between Distributed Social Learning and Herding Effect in Online Rating Systems: Evidence from a Real-World Intervention." *SAGE Open* 7: 10.1177/2158244017691078
- 2016 Fleischman, William, Shantanu Agrawal, Marissa King, Arjun Venkatesh, Harlan Krumholz, Douglas Brown, and Joseph Ross. "Association Between Payments from Manufacturers of Pharmaceuticals to Physicians and Regional Prescribing: Cross Sectional Ecological Study." *BMJ* 354: i4189
- 2016 Olfson, Mark, Marissa King, and Michael Schoenbaum. "Stimulant Treatment of Young People in the United States." *Journal of Child and Adolescent Psychopharmacology* 26:520-526
- 2015 Olfson, Mark, Marissa King, and Michael Schoenbaum. "Treatment of Young People with Antipsychotic Medications in the United States." *JAMA Psychiatry* 72: 867-874
- 2015 Olfson, Mark, Marissa King, and Michael Schoenbaum. "Antipsychotic Treatment of Adults in the United States." *The Journal of Clinical Psychiatry* 76:1346-1353
- 2015 Butala, Neel, Marissa King, William Reitsman, Richard Formica, Peter Reese, Peter Apt, and Chirag Parikh. "The Effect of Organ Procurement Organization Social Network Centrality on Kidney Discard and Transplant." *Transplantation* 99:2617-2624.
- 2015 King, Marissa, Jennifer Jennings, and Jason Fletcher. "Medical Adaption to Academic Pressure: Schooling, Stimulant Use, and Socioeconomic Status." *American Sociological Review*. 79:1039-1066.
* James Coleman Outstanding Article Award from the Sociology of Education Section of the American Sociological Association
- 2014 Olfson, Mark, Marissa King, and Michael Schoenbaum. "Benzodiazepine Use in the United States." *JAMA Psychiatry* 72:132-46.

- 2013 King, Marissa, Connor Essick, Peter Bearman and Joseph Ross. "Medical School Gift Restriction Policies and Physician Prescribing of Newly Marketed Psychotropic Medications: A Difference-in-Differences Analysis." *British Medical Journal* 346: 10.1136/bmj.f264
- 2013 King, Marissa and Connor Essick. "The Geography of Antidepressant, Antipsychotic, and Stimulant Utilization in the United States." *Health and Place* 20: 32-38.
- 2011 King, Marissa and Peter Bearman. "Socioeconomic Status and the Increased Prevalence of Autism in California." *American Sociological Review* 76:320-346.
- 2010 Fountain, Christine, Marissa King, and Peter Bearman. "Changing Age of Diagnosis for Autism: Individual and Community Factors." *Journal of Epidemiology and Community Health* 10.1136/jech.2009
- 2010 Liu, Kayuet, Marissa King, and Peter Bearman. "Social Influence and the Increased Prevalence of Autism Diagnosis." *American Journal of Sociology* 115: 1387-1434.
* Eliot Freidson Outstanding Publication Award from the Medical Sociology Section of the American Sociological Association
- 2009 Mazumdar, Soumya, Marissa King, Ka-Yuet Liu, Noam Zerubavel, and Peter Bearman. "The Spatial Structure of Autism in California." *Health and Place* 16:539-46.
- 2009 King, Marissa, Christine Fountain, Diana Dakhllallah, and Peter Bearman. "Estimating Autism Risk in a Time of Increasing Reproductive Age." *American Journal of Public Health* 99:1673-1579.
- 2009 King, Marissa and Peter Bearman. "Diagnostic Change and the Increased Prevalence of Autism." *International Journal of Epidemiology* 38: 1224-1234
- 2008 Schneiberg, Marc, Marissa King, and Thomas Smith. "Social Movements and Organizational Forms: Agrarian Protest and Cooperative Alternatives to Corporate Hierarchies in Three American Industries." *American Sociological Review* 73:635-667.
- 2008 King, Marissa and Heather Haveman. "Antislavery in America: The Press, the Post, and the Pulpit, 1790-1840." *Administrative Science Quarterly* 53:492-528.

GRANTS AND CONTRACTS

- 2017-2020 Marissa King (PI). Social Networks, Physician Characteristics, and Inappropriate Prescribing of Commonly Misused Prescription Drugs. National Institute on Drug Abuse. R01 Grant # 12465140
- 2014-2016 Jennifer Jennings and Marissa King. "The Effect of the No Child Left Behind Act on Attention Deficit Hyperactivity Disorder Diagnosis and Stimulant Use During Childhood." American Education Research Association
- 2010-2014 Patterns of Psychotropic Utilization in the United States, 2004-2008. National Institutes of Mental Health.

OTHER PUBLICATIONS

- 2021 King, Marissa and Balazs Kovacs. "Research: We're Losing Touch with Our Networks." *Harvard Business Review*
- 2020 King, Marissa "The Young and Unemployed Need Better Networks." *Fortune*
- 2019 King, Marissa. "The Upside of Eating Lunch Alone." *Wall Street Journal* Oct 30, 2019.
- 2018 King, Marissa. "The Problem with Popular Employees." *Wall Street Journal* Aug 13, 2018.
- 2018 King, Marissa. "The Hidden Status Battles That Can Roil the Office." *Wall Street Journal* Feb 19, 2018.
- 2018 King, Marissa. "The Power of Listening (and How So Few Bosses Actually Do It)." *Wall Street Journal* Aug 13, 2017.
- 2017 Seppala, Emma and Marissa King. "Having Work Friends Can Be Tricky, but It's Worth It." *Harvard Business Review*. Aug 8, 2017
- 2017 Seppala, Emma and Marissa King. "Burnout at Work Isn't Just About Exhaustion. It's Also About Loneliness." *Harvard Business Review*. Jun 29, 2017
- 2015 Baron, James N., Marissa D. King, and Olav Sorenson. "Weird Science: Markets, Motives, and Misconduct in Academic Research." To appear in Donald Palmer, Royston Greenwood, and Kristin Smith Crowe (eds.), *Organizational Wrongdoing*. Cambridge: Cambridge University Press. Forthcoming.
- 2015 Olfson, Mark, Marissa King, and Michael Schoenbaum. "The Popularity of Benzodiazepines, Their Advantages, and Inadequate

Pharmacological Alternatives-Reply.” *JAMA Psychiatry*
doi:10.1001/jamapsychiatry.2015.24

- 2015 King, Marissa. “Edward T. Walker: Grassroots for Hire: Public Affairs Consultants in American Democracy.” *Administrative Science Quarterly* 60: NP26-28.
- 2012 King, Marissa. “Understanding Autism: Parents, Doctors, and the History of the Disorder. By Chloe Silverman.” *American Journal of Sociology* 118: 827-829.
- 2012 King, Marissa. “Antislavery.” In David Snow, Donatella Della Porta, Bert Klandermans, and Doug McAdam (eds.) *The Blackwell Encyclopedia of Social and Political Movements*. Hoboken, NJ: Wiley-Blackwell.
- 2010 King, Marissa, Christine Fountain, Diana Dakhllallah, and Peter Bearman. “King et al. Respond.” *American Journal of Public Health* 100: 390.
- 2009 Bearman, Peter and Marissa King. “Diagnostic Accretion: Reply to Commentary.” *International Journal of Epidemiology* 38: 1243-1244.

HONORS AND AWARDS

- 2015 James Coleman Outstanding Article Award from the Sociology of Education Section of the American Sociological Association
- 2011 Eliot Freidson Outstanding Publication Award from the American Sociological Association Section on Medical Sociology
- 2009 Roberta G. Simmons Outstanding Dissertation Award from the American Sociological Association Section on Medical Sociology
- 2007 Alex Inkeles Award for Outstanding Graduate Student, Department of Sociology, Columbia University

EDITORIAL SERVICE

- 2020-present Senior Editor, Organization Science
- 2020-present Oxford University Press, Network Mechanisms Book Series
- 2016- 2018 Editorial Board, American Sociological Review
- 2016- 2018 Consulting Editor, American Journal of Sociology

2010-Present Reviewer for American Sociological Review, American Journal of Sociology, Administrative Science Quarterly, Organization Science, BMJ, New England Journal of Medicine, JAMA, Pediatrics, Sociology of Education, Journal of Health and Social Behavior, etc

UNIVERSITY COMMITTEES AND SERVICE

2016- Present Director of Graduate Studies, Organizational Behavior
2020-Present Yale School of the Environment SAAC Committee
2015-Present Senior Organizational Behavior Hiring Committee
2011-Present Organizational Behavior PhD Selection Committee
2010-Present Junior Organizational Behavior Hiring Committee
2015-Present Fellow of Grace Hopper College Yale University
2020-2021 COVID Unit Clinical Leadership Support Committee
2021 Ad Hoc Committee on Faculty Climate Survey
2016- 2020 Diversity and Inclusion Committee, Yale School of Management
2010-2015 Global Pre-MBA Instructor
2016 Co-Organizer, Networks and Events Conference
2014 Organizer, Economy and Society at Yale Conference
2012-2014 Health Care Management Hiring Committee

TEACHING

2017-Present Managing Groups and Teams—Course Head (MBA)
2017-Present Global Virtual Teams---Course Head (MBA)
2012-2017 Organizations and the Environment (PhD)
2016 & 2017 International Experience South Africa (MBA)
2010-2017 Managing Strategic Networks (MBA)
2010-2017 Innovator Guest Instructor (MBA & eMBA)
2012-2015 Organizations and Management Workshop (PhD)
2010-2012 Commercialization of Technology (MBA)

DOCTORAL SUPERVISION (*Chair or Co-Chair)

Valentina Assenova. 2017. *Organizational Foundations of Economic Development*. First job: Wharton

Matthew Regele. 2018. *Of Two Minds: The Adoption and Enactment of Hybrid Organizational Identities*. First job: Miami University

*Shu (Victoria) Zhang. 2019. *Networks and Professional Wrongdoing in the Prescription Drug Epidemic*. First job: University of Wisconsin Madison

*Margeum Kim. 2019. *Collaboration and Coordination in Networks: How Temporal Network Patterns Affect Organizational and Professional Outcomes*. First job: Industry