

**Curriculum Vitae: Edieal J. Pinker**  
**BearingPoint Professor of Operations Research, Deputy Dean for Strategy**  
**Yale School of Management**  
(Updated Sept 2023)

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**CONTACT INFORMATION**      School of Management, Yale University, New Haven, CT 06520  
Email: edieal.pinker@yale.edu

**EDUCATION**

Ph.D. - Operations Research 1996, **Massachusetts Institute of Technology**, Cambridge, MA

M.S. - Operations Research 1993, **Massachusetts Institute of Technology**, Cambridge, MA

B.A. – Mathematics 1989, **Columbia University**, New York, NY

**ACADEMIC POSITIONS**

7/17 – Present **Yale University, School of Management**, BearingPoint Professor of Operations Research

1/13 – Present **Yale University, School of Management**, Full Professor with Tenure (Primary Appt.)  
7/15- Present **Yale University, School of Public Health**, Professor (Secondary Appt.)

7/12 – 12/12 **University of Rochester, Simon School of Business**, Full Professor with Tenure

7/06 – 7/12 **University of Rochester, Simon School of Business**, Associate Professor with Tenure

5/11-6/11 **London Business School**, Visiting Associate Professor of Management Science and Operations

6/10-7/10 **London Business School**, Visiting Associate Professor of Management Science and Operations

7/08- 7/09 **Yale University, School of Management**, Visiting Associate Professor

7/03-7/06 **University of Rochester, Simon School of Business**, Associate Professor

7/97-7/03 **University of Rochester, Simon School of Business**, Assistant Professor

9/96–9/97 **Operations Research Center, M.I.T.**, Post-Doctoral Research Affiliate

1/97–4/97 **Northeastern University, College of Business Administration**, Adjunct Faculty Statistics

6/96–9/96 **Sloan Fellows Program, M.I.T.** Technical Instructor Probability and Statistics

## ADMINISTRATIVE POSITIONS

7/22 – Present **Yale University, School of Management, Deputy Dean for Strategy**

**Responsibilities:** Member of Dean’s senior leadership team, with many of same responsibilities as below without the management of full-time faculty lifecycle their day-to-day activities and research support. Focus on advising and representing Dean on issues related to collaborations with other Yale units, new programmatic initiatives, research centers, Exec-Ed and EMBA and overall institutional strategy.

7/16 – 7/22 **Yale University, School of Management, Deputy Dean**

### **Responsibilities:**

- Overseeing the recruitment, review, promotion, and development of the school’s faculty;
- Staffing, scheduling, and assessing the school’s curricula—across all degree programs;
- Assigning faculty committees and coordinating faculty meetings/votes pertaining to: searches, appointments & promotions, new program approvals, program reviews and policies, and strategic discussions;
- Managing relationships/collaborations with other units of Yale University including Faculty of Arts and Sciences, Law School, School of Public Health, School of the Environment.
- Managing business operations, transactions and policies related to faculty, including: compensation, teaching loads, office space, supporting all aspects of faculty lifecycle, research funding and spending.
- Representing Faculty at meetings with Board of Advisors.
- Representing the school with University Provost’s office.
- Assisting Dean in preparing budget and presentation to Provost.

### **Direct Responsibility for:**

- Assistant Dean for Faculty and Academic Affairs (Faculty affairs staff (3), Registrar staff (4)), Case Writing Director and Team (5), Core Curriculum Director, Director of Phd Program, General Research Infrastructure.

### **Statistics:**

- 103 faculty: 45 tenured; 45 untenured, and 13 non-ladders
- > 200 courses—across all programs: MBA, MBA for Executives, MAM, MMS, and PhD
- Annual Budget ~\$170M.
- Hired 40 new faculty.

### **Key Initiatives (Faculty Development):**

- Create regular teaching skill workshops for faculty
- Launched faculty mentoring program
- Expanding the faculty from 86 to 103 ladder and non-ladder.
- Managing academic continuity during Covid

### **Key Initiatives (Research):**

- Boost the research computing infrastructure
- Creating a pre-doc research assistant program

### **Key Initiatives (Programmatic):**

- Led curriculum development for new Broad Center Master’s degree in public education management.
- Creating new joint degree programs with school of engineering.
- Leading review of Core Curriculum
- Boosting the representation of underrepresented groups in the curriculum and coverage of DEI issues in courses.

5/07 – 12/12 **Director, Center for Information Intensive Services**, University of Rochester, Simon School of Business

9/09 – 12/12 **Area Coordinator, Management Science Models Area**, University of Rochester, Simon School of Business

### **EDITORIAL POSITIONS**

**Editorial Board: JCO Clinical Cancer Informatics (2019 – Current)**

**Area Editor: *Operations Research* (OR Forum) (past)**

**Associate Editor *Management Science* (Information Systems Dept) (past)**

**Associate Editor *Operations Research* (Public Sector Department) (past)**

**Senior Editor: *Manufacturing and Service Operations* (past)**

**Senior Editor at *POMS* (Healthcare Department) (past)**

### **OTHER SERVICE**

Member of Executive Committee for Jewish Studies Program at Yale University (Sept. 2023- Current)

Mentor in INFORMS mentoring program (July 2023 - Current)

### **REFEREED JOURNAL PUBLICATIONS**

1. Sociodemographic Disparities in Queue Jumping for Emergency Department Care. 2023. Sangal RB, Su H, Khidir H, Parwani V, Liebhardt B, Pinker EJ, Meng L, Venkatesh AK, Ulrich A. **JAMA Network Open.** 6(7):e2326338.
2. Critical Care Nursing: A Key Constraint in COVID-19 Response and Healthcare Now and in the Future 2021. A. Kurth, E. Pinker, R. Martinello, L. Honan, S. Choi, B. Beckman. **Journal of Nursing Administration.** 51 (3) E6-E12
3. Projecting Religious Demographics: The Case of Jews in the United States. 2021. **Journal for the Scientific Study of Religion.** 60 (2) pp. 229-251.
4. Using the Shapes of Clinical Data Trajectories to Predict Mortality in ICUs 2019. (with J. Ma, DKK Lee, M Perkins, M. Pisani) **Critical Care Explorations** 1 (4), e0010
5. Reporting accuracy of rare event classifiers. 2018. **Nature npj Digital Medicine** 56 (1).
6. On Public Warnings in Counterterrorism Operations. 2018. (with N. Bakshi) **Operations Research** 66 (4)
7. Dynamic Relational Contracts for Quality Enforcement in Supply Chains. 2018. (with Bondareva, M.) **Management Science**
8. “Development of Imminent Mortality Predictor for Advanced Cancer” 2018. (with Adelson, K., Lee, D., Velji, S., Ma, J., Lipka, S., Rimar, J. Longely, P., Vega, T., Perez-Irizarry, J. Lilenbaum

- R., MD, D. Lee, K. Adelson, R. Lilienbaum) *Journal of Oncology Practice* 14 (3).
9. “An EOQ Model for Perishable Goods with Age-Dependent Demand Rate.” (with O. Yildez and G. Dobson) *European Journal of Operational Research*. 2017. 257 84-88.
  10. “Queuing simulation of the effects of staffing changes to patient flow in a psychiatric emergency service” (L. Chepnik, E. Pinker) *Psychiatric Services*, 68:5 May 2017.
  11. “On the complexity of Project Scheduling to Minimize Exposed Time” (with J. Szmerekovsky, and V. Tilson) 2014. *European Journal of Operational Research* 237 (2) pp.448-453.
  12. “Determining the Optimal Configuration of Hospital In-patient Rooms in the Presence of Isolation Patients” (with T. Tezcan) 2013. *Operations Research* 61 (6) pp.1259-1276.
  13. Technical Note - Managing a Secret Project (E. Pinker, J. Szmerekovsky and V. Tilson) 2013 (*Operations Research*).
  14. Outsourcing a Two-Level Service Process (H. Lee, E. Pinker, R. Shumsky) 2012. *Management Science*.
  15. Effects of reservation level for urgent cases on delays and overtime in primary care office practices (G. Dobson, S. Hasija, E. Pinker) 2011. *POMS* 20(3) pp. 456-73.
  16. “A Model of ICU Bumping (G. Dobson, H. Lee, E. Pinker) 2010. *Operations Research* 58 (6) pp 1564-1576.
  17. “Work Expands to Fill the Time Available: Capacity Estimation and Optimal Staffing Under Parkinson’s Law” (with S. Hasija, S. and R. Shumsky) 2010. *Manufacturing and Service Operations Management*, 12 (1) pp 1-18.
  18. “Using Bid Data for the Management of Sequential, Multi-unit, Online Auctions with Uniformly Distributed Bidder Valuations” (with A. Seidmann and Y. Vakrat) 2010. *European Journal of Operational Research*, 202 (2) pp 574-58.
  19. “Can Flexibility Be Constraining?” (with H. Lee and O. Berman) 2010. *IIE Transactions* 12 (1) pp 45-59.
  20. “Division of Labor in Medical Office Practices” (with G. Dobson, and R.L. Van Horn) 2009. *Manufacturing and Service Operations Management* 11 (3) pp 525-537.
  21. “Asymmetric competition in B2B Spot Markets” (with H. Etzion) 2008. *POMS* 17 (2) March–April 2008, pp 150–161.
  22. “Call Center Outsourcing Contracts Under Information Asymmetry” (with S. Hasija and R. Shumsky) 2008. *Management Science* 54 (4) April 2008, pp 793-807.

23. “An Analysis of Short-term Responses to Threats of Terrorism” 2007. *Management Science* 53 (6) pp 865-880. Reprinted in Edward H. Kaplan (ed.) *Confronting Public Problems with Operations Research*,
24. “The value of sharing lead-time information” (with G. Dobson) 2006. *IIE Transactions* 8 (1) pp 171-183.
25. “Analyzing the Simultaneous Use of Auctions and Posted Prices for On-line Selling” (with H. Etzion and A. Seidmann) 2006. *Manufacturing and Service Operations Management* 8 (1) pp 68-91.
26. “Staffing and Routing in a Two-Tier Call Center” (with S. Hasija and R. Shumsky) 2005. *International Journal of Operational Research* 1 (1) pp 8-29.
27. “Sales force Design with Experience-based Learning” (with S. Misra and R. Shumsky) 2004. *IIE Transactions* 36 (10) pp 941-952.
28. “Managing Online Auctions: Business Issues and Current Research” (with A. Seidmann and Y. Vakrat) 2003. *Management Science* 49 (11) pp 1457-1484.
29. "Gatekeepers and Referrals in Services" (with R. Shumsky) 2003. *Management Science* 49 (7) pp 839-856.
30. “Optimizing the Use of Contingent Labor when Demand is Uncertain” (with R.C. Larson) 2003. *European Journal of Operational Research* 144 (1) pp 39-55.
31. “Strategies for Transitioning ‘Old Economy’ Firms to e-Business” (with A. Seidmann and R. Foster) 2002. *Communications of the ACM* 45 (5) pp 76-83.
32. “Contingent Labor Contracting Under Demand and Supply Uncertainty” (with J. Milner) 2001. *Management Science* 47 (8) pp 1046-1062.
33. "The Efficiency-Quality Trade-off of Cross-trained Workers" (with R. Shumsky) 2000. *Manufacturing and Service Operations Management* 2 (1) pp 32-48.
34. “Scheduling Workforce and Workflow in a High Volume Factory” (with O. Berman and R.C. Larson) 1997. *Management Science* 43 (2) pp 158-172.

#### **REFEREED CONFERENCE PROCEEDINGS, BOOK CHAPTERS AND INVITED COMMENTARY**

1. Effects of Hallway Placement on Emergency Department Throughput and Patient Outcomes. M. Dilip, H. Su, L. Meng, C. Chmura, B. Liebhardt, A. Tarabar, V. Parwani, E. Pinker, A. Venkatesh, R. Sangal, Connecticut College of Emergency Physicians Annual Meeting, North Haven, CT, September 27, 2023.
2. “Rothman Index Predicts ICU Mortality at 24 Hours” (with Perkins, Michael et al.)

Chest , Volume 152 , Issue 4 , A332

3. Introduction to the OR Forum Article: “A Glimpse at An Operation Analyst’s World War II Work: ‘Report on the Combat Performance of the Remote Control Turrets of B-29 Aircraft’” 2015, *Operations Research*, 63(2).
4. Introduction to the OR Forum Article: “Design of Risk Weights” 2014, *Operations Research*, 62(6).
5. “Introduction to the OR Forum Article: The Cost of Latency in High-frequency Trading” 2013. *Operations Research* **61 (5)**.
6. “The Impact of Technology on the Labor Procurement Process” (with V. Tilson) 2013. *Proceedings of HICSS’46*.
7. “Introduction to the OR Forum Article: A POMDP Approach to Personalize Mammography Screening Decisions” 2012. *Operations Research* **60 (5)**.
8. “Can OR/MS be a Change Agent in Healthcare?” 2012. (*Manufacturing and Service Operations Management* Special Issue on Healthcare).
9. “Introduction to the OR Forum Article: Modeling the Impacts of Electricity Tariffs on Plug-in Hybrid Electric Vehicle Charging, Costs, and Emissions by Ramteen Sioshansi” 2012, *Operations Research* 60 (3) pg 505.
10. “Managing Service Process Outsourcing” (with R. Shumsky, H. Lee and S. Hasija) 2010. *Proceedings of HICSS’43*.
11. “A Mathematical Analysis of Short-term Responses to Threats of Terrorism”. Book Chapter in “*Mathematical Methods in Counterterrorism*”, edited by N. Memon, J. Farley, D.L. Hicks and T. Rosenorn. Springer, New York 2009.
12. “Staffing and Routing in a Two-Tier Call Center” (with S. Hasija and R. Shumsky) *Proceedings of 2005 M&SOM Conference*.
13. "Staffing Challenges in Financial Services" (with R.C. Larson) 1999. **Invited** book chapter to "*Creating Value in Financial Services*", edited by E. Melnick, P. Nayyar, M. Pinedo and S. Seshadri. Kluwer Academic Press.
14. “Worker Incentives to Learn in Gatekeeper Systems: Lessons for the Implementation of Knowledge Management Systems" (with R.L. Van Horn) 1999. *Proceedings of HICSS’33*.
15. “A Model for Optimal Allocation of Funds to Areas of Research” (with A. Pinker) 1999. *Proceedings of the Second International Conference on Operations and Quantitative Management*.

16. “Determining the Benefits of Labor Flexibility in Stochastic Environments” 1996. *Proceedings of 1996 M&SOM Conference*.

## PRACTITIONER JOURNALS

1. “Delegating Work in Primary Care: A False Ideal?” (with G. Dobson) 2009, *Journal of Medical Practice Management* 25 (3) pp 173-76.
2. “Can Flexibility Be Constraining” (with O. Berman and H. Lee) 2009. *Industrial Engineer* 41 (12).

## OPINION

1. Defeat Hamas First, Then Turn to Diplomacy. Wall Street Journal. December 1, 2023.
2. Wars and Peace: Memoirs of a Conflict. Jewish Review of Books. November 17, 2023.
3. Forget ‘outreach.’ Pew 2020 tells us we should be investing in the Orthodox. Jewish Telegraphic Agency May 11, 2021.
4. In Defense of Mathematical Models Yale Insights October 2020
5. Changes in Quality of Care after Hospital Mergers and Acquisitions Comment New England Journal of Medicine, 2020 May 7;382(19):1867-1868
6. Stop Undermining Health Policy with Misinformation (with Pranam Dey and Howard Forman April 7, 2020 The Bulwark
7. Cost Benefit Analysis, Letter to the Editor WSJ Journal April 5, 2020
8. When the Cost of Orthodoxy Is Too High. Tablet. November 26, 2018.
9. The Future Is Now August 29, 2018 Jewish Review of Books
10. Could Better Predictions Improve End of Life Care? (With K. Anderson, R. Lilienbuam, and D. Lee) Yale Insights May 2018
11. Three Questions on Holiday Travel. Yale Insights. December 20, 2017
12. Does Orthodox Explosion Signal Doom for Conservative And Reform? Steven M. Cohen and Mickey Gussow and Edieal Pinker. September 13, 2017 The Forward
13. The Case for Day Schools. New York Jewish Week June 17, 2015.
14. For Jewish Critics of Israel, Time Hasn’t Changed. New York Jewish Week April 7, 2015.
15. Yale Insights What Can Game Theory Tell Us about Iran’s Nuclear Intentions? March 17, 2015
16. Shalit Exchange Isn’t as One-Sided as It Seems. Wall Street Journal. October 24, 2011.
17. The Many Obstacles to Peace in the Middle East. The New York Times. March 10, 2009.
18. Compare and Contrast. The Economist. January 15, 2009.
19. More power to citizens if Sharon exits his post. Rochester Democrat and Chronicle. January 11, 2006.
20. Bush’s terrorism policy effective. Rochester Democrat and Chronicle. August 20, 2005.
21. The Fence is an Obstacle to Terrorists’ Progress. Wall Street Journal. August 8, 2003

## WORKING PAPERS

1. “Impact of Workload on Health Status of Patients Discharged from an ICU” (with SH Kim, J. Rimar)

## GRANTS AND AWARDS

**2004 Sidney Davidson Visiting Scholar** Hebrew University School of Business, Jerusalem  
**2000 Co-PI Research Grant from American Management Systems, \$56,000.**  
**2018-19 Yale SOM MBA for Executives Teaching Award (Healthcare Track)**  
**2019-20 Yale SOM MBA for Executives Teaching Award (Healthcare Track)**  
**2020-21 Yale SOM MBA for Executives Teaching Award (Healthcare Track)**

## COURSES TAUGHT AND DEVELOPED

### University of Rochester

**GBA411** Framing and Analyzing Business Problems I (Developed)  
**MSM549** Management Science Modeling (PhD Level) (Developed)  
**CIS415** Business Process Analysis and Design  
**CIS418** Business Modeling and Analysis for Management (Developed)  
**CIS442** Business Data Communications  
**APS401** Probability and Decision Analysis

### Yale School of Management

**MGT409** Spreadsheet Modeling (Core MBA)  
**MGT879** Healthcare Operations (MBA and EMBA)  
**MGT416** International Experience (MBA)  
**MGT573** Business Process Reengineering (Developed)  
**MGT875** Service Operations Management (MBA)  
**MGT809** Advanced Spreadsheet Analytics (MBA)  
**MGT422** Operations Engine (EMBA)  
**MGT721** Modeling Operational Processes (PhD)

### London Business School

**P227** Management Science Modeling and Analysis (PhD level) (Developed)

## PHD STUDENTS

Supervised: Junchao Ma (Yale School of Management, Current)  
Supervised: Mariya Bondareva (Univ of Rochester, Placed: Motorola Solutions)  
Supervised: Hsiao-Hui Lee (Univ of Rochester, Placed: HKU)  
Supervised: Sameer Hasija (Univ of Rochester, Placed: INSEAD)  
Supervised: Hila Etzion (Univ of Rochester, Placed: University of Michigan)  
Supervised: Yaniv Vakrat (Univ of Rochester, Placed: Adobe Inc)

## PROFESSIONAL ACTIVITIES

Member of TORCH (The Operations Research Collaborative for Health)

Chair / Organizer: **1<sup>st</sup> Workshop on Information Intensive Services, University of Rochester April 2007**

Chair / Organizer: **2<sup>nd</sup> Workshop on Information Intensive Services, University of Rochester May 2008**



Co-Chair/ Organizer: **3<sup>rd</sup> Workshop on Information Intensive Services, University of Rochester May 2009**

Co-chair: **15<sup>th</sup> Workshop on Information Systems and Economics (WISE 2003), Seattle Washington.**

Mentor NYU Applied Research Collective Roundtable June 2019.

Discussant: **WISE 2004, Univ. of Maryland, College Park, WISE 2005, UC Irvine, M&SOM 2009 MIT TEIS 2011**

**Associate Editor: Manufacturing and Service Operations (Special Issue on Healthcare Operations)**

**Ad Hoc Reviewer for:** *National Science Foundation, Management Science, Operations Research, Manufacturing and Service Operations Management, Information Systems Research, IIE Transactions, Omega, European Journal of Operational Research, Production and Operations Management Society, Discrete Event Systems, International Journal of Production Economics Interfaces, Inform Transactions on Education, Communications of the ACM, ICIS 2002, HICSS'33* Member: *INFORMS, ACM.*

#### **ADMINISTRATIVE SERVICE**

Yale School of Management, Appointments, Curriculum and Strategy Committee (2015- 2022).

Simon School Computing Committee (2 years)

Simon School Committee on Teaching Excellence (7 years)

Simon School Policy Committee (3 years Current)

Simon School Long-Term Curriculum Committee (2 year Current)

Simon School PhD Committee (1 year Current)

Simon School Faculty Curriculum Committee (3 years)

Simon School Promotion and Tenure Committee (3 year current)

#### **CONFERENCE PRESENTATIONS**

1. INFORMS Los Angeles, 1995: A Strategy for Support of Research on Weapons of Mass Destruction.
2. INFORMS Los Angeles, 1995: Flexible Workforce Management in a Stochastic Environment.
3. INFORMS New Orleans, 1995: Modeling Modern Flexible Workforces in Stochastic Service Environments.
4. INFORMS Jerusalem, 1995: A Model of Contingent Labor when Demand is Uncertain.
5. MSOM Dartmouth, 1996: A Model of Contingent Labor when Demand is Uncertain.
6. HICSS 33, 2000: Worker Incentives to Learn in Gatekeeper Systems: Lessons for the Implementation of Knowledge Management Systems.
7. WISE, 2000: The value of sharing lead-time information in custom production.
8. INFORMS MIAMI, 2001: The value of sharing lead-time information in custom production.
9. INFORMS MIAMI, 2001: Using Transaction Data for the Design of Sequential, Multi-unit, Online Auctions.
10. INFORMS MIAMI, 2001: Gatekeepers and Referrals in Services.
11. WISE, 2001: Using Transaction Data for the Design of Sequential, Multi-unit, Online Auctions.

12. MIT E-commerce workshop, 2001: Using Transaction Data for the Design of Sequential, Multi-unit, Online Auctions.
13. MSOM Cornell, 2002: Gatekeepers and Referrals in Services.
14. POMS College of Service Operations Conference, Columbia University in New York City, December 2004: Optimal Design of Primary Care Physician Offices.
15. INFORMS 2005 San Francisco:
  - a) Division of Labor and Coordination in Medical Office Practices.
  - b) Effects of Reservation Level for Urgent cases on Delay Measures of a Primary Health Care Practice.
  - c) Staffing Algorithms for Non-voice Communications in Contact Centers.
  - d) Staffing and Referral Rates in Gatekeeper Systems with Congestion.
16. INFORMS 2006 Pittsburgh:
  - a) Interaction Between Different Supplier Types in B2B Spot Markets
  - b) Outsourcing Contracts for a Call-Center
17. WISE 2006 Evanston: An Empirical Study of Search Engine Advertising Effectiveness
18. Frontiers of Services Conference October 2007, San Francisco: Outsourcing Contracts for a Call-Center
19. INFORMS Meeting 2007 Seattle: Capacity Estimation and Optimal Staffing for an Email Contact Center
20. INFORMS Meeting 2007 Seattle: Patient Flow in an ICU
21. INFORMS Meeting 2008 Washington DC: Division of Labor in a Medical Office Practice
22. INFORMS Meeting 2008 Washington DC: Is Workforce Flexibility Robust?
23. INFORMS Meeting 2008 Washington DC: Outsourcing a Two-tier Service Process
24. INFORMS Meeting 2008 Washington DC: Patient Flow in an ICU
25. INFORMS Meeting 2008 Washington DC: Reserving Capacity for Urgent Patients in Primary Care
26. POMS Meeting 2009 Orlando FL: Managing a Secret Project
27. HICSS 2010 – Kauai, Hawaii: Outsourcing a Two-level Service Process
28. MSOM 2010 – Technion Israel: Managing a Secret Project
29. MSOM 2010 – Technion Israel: Bumping in an ICU
30. HICSS 2013 – Maui, Hawaii: The Impact of Technology on the Labor Procurement Process

## INVITED TALKS

1. University of Chicago, Graduate School of Business, 1996: A Model of Contingent Labor when Demand is Uncertain.
2. Columbia University, Graduate School of Business, 1996: A Model of Contingent Labor when Demand is Uncertain.
3. Harvard Business School, 1997: A Model of Contingent Labor when Demand is Uncertain.
4. NYU Stern School of Management, 1997: A Model of Contingent Labor when Demand is Uncertain.
5. University of Rochester, Simon School of Business, 1997: A Model of Contingent Labor when Demand is Uncertain.
6. Tel Aviv University, Recanati School of Management, 2000: The value of sharing lead-time information in custom production.

7. Ben Gurion University, 2000: The value of sharing lead-time information in custom production.
8. University of Toronto, Rotman School of Management, 2001: The value of sharing lead-time information.
9. University of MD, Smith School of Business, 2001: The value of sharing lead-time information.
10. Boston University, School of Management, 2002: Using Transaction Data for the Design of Sequential, Multi-unit, Online Auctions.
11. University of MD, Smith School of Business, 2002: Using Transaction Data for the Design of Sequential, Multi-unit, Online Auctions.
12. University of Pennsylvania, Wharton School of Business, 2002: The value of sharing lead-time information.
13. UCLA, Anderson School of Management, 2002: The value of sharing lead-time information.
14. Carnegie Mellon University, GSIA, 2002: The value of sharing lead-time information.
15. New York University, Stern School of Management, April 2003: Analyzing the simultaneous use of auctions and posted prices for on-line selling.
16. Statistics and Operations Research Department, Hebrew University- Jerusalem, May 2004: Gatekeepers and Referrals in Services.
17. Recanati School of Business, Tel-Aviv University, Information Systems Seminar, May 2004: Gatekeepers and Referrals in Services
18. Tuck School of Management, Dartmouth University. October 2004: Economies of Scale in Primary Care Physician Offices.
19. Rochester Institute of Technology, January 2006: Analysis of Short-term responses to Terrorism.
20. Haas School of Business, University of California Berkeley, February 2006: Staffing and Routing in Multi-tiered Service Centers.
21. Hebrew University School of Business January 2007: Outsourcing Contracts for a Call-Center
22. Yale School of Management, February 2007: Business Process Management: Issues in Staffing, Design and Contracting
23. Technion Israel Institute of Technology, March 2007: Outsourcing Contracts for a Call-Center
24. University of Toronto, Rotman School of Management, October 2007: An Analysis of Short-term Responses to Threats of Terrorism
25. Innovations in Healthcare Delivery Conference, Cincinnati Sept. 2008 Division of Labor in a Medical Office Practice
26. Yale School of Management, October 2008: Division of Labor in a Medical Office Practice
27. Department of Veterans Affairs (Connecticut), December 2008: Division of Labor in a Medical Office Practice
28. Columbia University Graduate School of Business, DRO Seminar, March 2009: Outsourcing a Two-level Service Process.
29. London Business School, May 2009: Outsourcing a Two-level Service Process.
30. SUNY Buffalo Industrial Engineering Dept. October 2009: Outsourcing a Two-level Service Process.

31. NYU Stern School of Management October 2009: Division of Labor in a Medical Office Practice
32. University of Connecticut School of Management November 2009: Division of Labor in a Medical Office Practice
33. Boston University School of Management November 2009: Division of Labor in a Medical Office Practice
34. University of Calgary School of Business, March 2010: Division of Labor in a Medical Office Practice
35. London Business School, July 2010 Managing a Secret Project
36. Vanderbilt University, Owen School, January 2011, ICU Congestion.
37. Rochester Institute of Technology, industrial Engineering Dept., January 2011, ICU Congestion.
38. New York University, NYU Medical Center, February 2011, ICU Congestion.
39. Yale School of Management, October 2011, Outsourcing a Two Level Project
40. INSEAD, Singapore, February 2012, Managing a Secret Project.
41. Tuck School, Dartmouth “Imminent Mortality Prediction for Advanced Cancer”, Sept 2016
42. Stern School, NYU “Imminent Mortality Prediction for Advanced Cancer”, Nov 2016
43. Carroll School, BC “Imminent Mortality Prediction for Advanced Cancer”, March 2017
44. Sloan School, MIT “Imminent Mortality Prediction for Advanced Cancer”, April 2017
45. Kellogg School, “Imminent Mortality Prediction for Advanced Cancer” Northwestern University Oct 17, 2018
46. NYC Operations Day at Columbia University “Adventures in Personalized Predictive Modeling in Healthcare“, March 2019
47. Michigan Ross Technology and Operations Seminar, “Mortality prediction models – micro and meta perspectives” February 2021