Employment Data
Full-Time MBA Program

Class of 2022 Full-Time Employment
Class of 2023 Internship Employment
Class of 2022

Full-Time Employment Status

Received Job Offer by Three Months Post Graduation
96.1%
271 of 282 students seeking employment

Accepted Job Offer by Three Months Post Graduation
93.3%
263 of 282 students seeking employment

► International students received job offers as a rate similar to U.S. citizens and permanent residents, with 98.5% receiving an offer by three months after graduation.

Class Size

<table>
<thead>
<tr>
<th>Class Size</th>
<th>327</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students Seeking Employment</td>
<td>282 86.2%</td>
</tr>
<tr>
<td>Students Not Seeking Employment</td>
<td>40 12.2%</td>
</tr>
<tr>
<td>Company Sponsored</td>
<td>20 6.1%</td>
</tr>
<tr>
<td>Starting Own Business</td>
<td>15 4.6%</td>
</tr>
<tr>
<td>Continuing Education</td>
<td>5 1.5%</td>
</tr>
<tr>
<td>No Response to Survey</td>
<td>5 1.5%</td>
</tr>
</tbody>
</table>

Demographic Data
(at matriculation in fall 2019)

<table>
<thead>
<tr>
<th>Women</th>
<th>39%</th>
</tr>
</thead>
<tbody>
<tr>
<td>U.S. Students of Color</td>
<td>32%</td>
</tr>
<tr>
<td>Underrepresented U.S. Students of Color</td>
<td>11%</td>
</tr>
<tr>
<td>International Passport Holders</td>
<td>40%</td>
</tr>
<tr>
<td>Average GMAT</td>
<td>720</td>
</tr>
<tr>
<td>Average GPA</td>
<td>3.65</td>
</tr>
</tbody>
</table>

Full-Time Salary Data

Overall Salary Data

<table>
<thead>
<tr>
<th>Overall Salary Data</th>
<th>Base Salary¹</th>
<th>Other Guaranteed Compensation²</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>25th Percentile</td>
<td>Median</td>
</tr>
<tr>
<td>All</td>
<td>$130,000</td>
<td>$160,110</td>
</tr>
<tr>
<td>U.S. Students and Permanent Residents</td>
<td>$130,000</td>
<td>$165,000</td>
</tr>
<tr>
<td>International Students</td>
<td>$129,059</td>
<td>$151,595</td>
</tr>
</tbody>
</table>

Salary by Function

<table>
<thead>
<tr>
<th>Salary by Function</th>
<th>Base Salary¹</th>
<th>Median Signing Bonus²</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Percent of Hires²</td>
<td>25th Percentile</td>
</tr>
<tr>
<td>Consulting</td>
<td>53.6%</td>
<td>$150,000</td>
</tr>
<tr>
<td>External Consulting</td>
<td>45.6%</td>
<td>$160,000</td>
</tr>
<tr>
<td>Internal Consulting/Strategy</td>
<td>8.0%</td>
<td>$120,000</td>
</tr>
<tr>
<td>Finance/Accounting</td>
<td>24.0%</td>
<td>$129,000</td>
</tr>
<tr>
<td>Marketing/Sales</td>
<td>11.4%</td>
<td>$120,000</td>
</tr>
<tr>
<td>General Management</td>
<td>4.2%</td>
<td>$120,315</td>
</tr>
<tr>
<td>Operations/Logistics</td>
<td>2.7%</td>
<td>$126,000</td>
</tr>
<tr>
<td>Other¹</td>
<td>2.3%</td>
<td>$100,000</td>
</tr>
<tr>
<td>Sustainability</td>
<td>1.9%</td>
<td>$130,000</td>
</tr>
</tbody>
</table>
### Salary by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percent of Hires</th>
<th>25th Percentile</th>
<th>Median</th>
<th>75th Percentile</th>
<th>Median Signing Bonus</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting Services</td>
<td>46.0%</td>
<td>$160,000</td>
<td>$175,000</td>
<td>$190,000</td>
<td>$30,000</td>
</tr>
<tr>
<td>Finance</td>
<td>21.7%</td>
<td>$127,750</td>
<td>$162,000</td>
<td>$175,000</td>
<td>$50,000</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>9.9%</td>
<td>$175,000</td>
<td>$175,000</td>
<td>$175,000</td>
<td>$50,000</td>
</tr>
<tr>
<td>Investment Management</td>
<td>4.6%</td>
<td>$125,000</td>
<td>$140,000</td>
<td>$153,750</td>
<td>*</td>
</tr>
<tr>
<td>Diversified Financial Services</td>
<td>3.0%</td>
<td>$124,750</td>
<td>$133,500</td>
<td>$146,000</td>
<td>$30,000</td>
</tr>
<tr>
<td>Venture Capital</td>
<td>2.3%</td>
<td>$114,000</td>
<td>$128,000</td>
<td>$141,250</td>
<td>*</td>
</tr>
<tr>
<td>Private Equity</td>
<td>1.9%</td>
<td>$146,000</td>
<td>$150,000</td>
<td>$185,000</td>
<td>*</td>
</tr>
<tr>
<td>Technology</td>
<td>7.6%</td>
<td>$136,000</td>
<td>$146,000</td>
<td>$165,000</td>
<td>$25,000</td>
</tr>
<tr>
<td>Retail</td>
<td>6.5%</td>
<td>$132,600</td>
<td>$144,000</td>
<td>$155,000</td>
<td>$75,000</td>
</tr>
<tr>
<td>E-Commerce</td>
<td>6.1%</td>
<td>$132,600</td>
<td>$142,000</td>
<td>$155,528</td>
<td>$75,150</td>
</tr>
<tr>
<td>Retail</td>
<td>0.4%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Consumer Packaged Goods</td>
<td>4.9%</td>
<td>$108,000</td>
<td>$112,000</td>
<td>$120,000</td>
<td>$27,500</td>
</tr>
<tr>
<td>Healthcare/Pharmaceuticals</td>
<td>3.8%</td>
<td>$130,000</td>
<td>$134,000</td>
<td>$135,000</td>
<td>$32,500</td>
</tr>
<tr>
<td>Real Estate</td>
<td>2.3%</td>
<td>$105,000</td>
<td>$122,500</td>
<td>$128,750</td>
<td>*</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>1.9%</td>
<td>$115,000</td>
<td>$120,000</td>
<td>$120,000</td>
<td>*</td>
</tr>
<tr>
<td>Energy</td>
<td>1.5%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>0.8%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Government</td>
<td>0.8%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Transportation</td>
<td>0.8%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Media/Entertainment</td>
<td>0.8%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Hospitality</td>
<td>0.4%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Human Capital/Organizational</td>
<td>0.4%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

### Salary by Region

<table>
<thead>
<tr>
<th>Region</th>
<th>Percent of Hires</th>
<th>Median Base Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>91.2%</td>
<td>$165,000</td>
</tr>
<tr>
<td>International</td>
<td>8.8%</td>
<td>$124,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Region</th>
<th>Percent of U.S. Hires</th>
<th>Median Base Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northeast</td>
<td>54.4%</td>
<td>$165,000</td>
</tr>
<tr>
<td>West</td>
<td>21.5%</td>
<td>$165,000</td>
</tr>
<tr>
<td>Mid-Atlantic</td>
<td>11.0%</td>
<td>$155,000</td>
</tr>
<tr>
<td>Midwest</td>
<td>5.9%</td>
<td>$150,000</td>
</tr>
<tr>
<td>Southwest</td>
<td>3.8%</td>
<td>$142,000</td>
</tr>
<tr>
<td>South</td>
<td>3.4%</td>
<td>$160,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Region</th>
<th>Percent of Int’l Hires</th>
<th>Median Base Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Asia</td>
<td>39.1%</td>
<td>$116,631</td>
</tr>
<tr>
<td>Europe</td>
<td>17.4%</td>
<td>*</td>
</tr>
<tr>
<td>Central America and the Carribean</td>
<td>17.4%</td>
<td>*</td>
</tr>
<tr>
<td>Canada</td>
<td>17.4%</td>
<td>*</td>
</tr>
<tr>
<td>South America</td>
<td>4.3%</td>
<td>*</td>
</tr>
<tr>
<td>MENA</td>
<td>4.3%</td>
<td>*</td>
</tr>
</tbody>
</table>

Please find notes on inside back cover.
## Class of 2023

### Internship Employment Status

**Accepted Job Offers**

100%
333 of 333 students seeking employment

<table>
<thead>
<tr>
<th>Class Size</th>
<th>348</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students Seeking Employment</td>
<td>333</td>
</tr>
<tr>
<td>Students Not Seeking Employment</td>
<td>15</td>
</tr>
<tr>
<td>Starting Own Business</td>
<td>6</td>
</tr>
<tr>
<td>Continuing Education</td>
<td>6</td>
</tr>
<tr>
<td>Company Sponsored</td>
<td>3</td>
</tr>
</tbody>
</table>

### Demographic Data

(at matriculation in fall 2021)

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Women</td>
<td>43%</td>
</tr>
<tr>
<td>U.S. Students of Color</td>
<td>49%</td>
</tr>
<tr>
<td>Underrepresented U.S. Students of Color</td>
<td>20%</td>
</tr>
<tr>
<td>LGBTQ+</td>
<td>9%</td>
</tr>
<tr>
<td>First Generation College Students</td>
<td>9%</td>
</tr>
<tr>
<td>Joint Degree Students</td>
<td>9%</td>
</tr>
<tr>
<td>International Passport Holders</td>
<td>44%</td>
</tr>
<tr>
<td>Average GMAT</td>
<td>726</td>
</tr>
<tr>
<td>Average GPA</td>
<td>3.66</td>
</tr>
</tbody>
</table>

### Internship Salary Data

#### Overall Salary Data

**Weekly Salary**

<table>
<thead>
<tr>
<th></th>
<th>25th Percentile</th>
<th>Median</th>
<th>75th Percentile</th>
</tr>
</thead>
<tbody>
<tr>
<td>All</td>
<td>$1,400</td>
<td>$2,231</td>
<td>$3,346</td>
</tr>
<tr>
<td>U.S. Students and Permanent Residents</td>
<td>$1,458</td>
<td>$2,286</td>
<td>$3,346</td>
</tr>
<tr>
<td>International Students</td>
<td>$1,356</td>
<td>$2,168</td>
<td>$3,268</td>
</tr>
</tbody>
</table>

#### Salary by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>Percent of Hires</th>
<th>25th Percentile</th>
<th>Median</th>
<th>75th Percentile</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>44.7%</td>
<td>$1,772</td>
<td>$3,115</td>
<td>$3,365</td>
</tr>
<tr>
<td>External Consulting</td>
<td>30.4%</td>
<td>$2,981</td>
<td>$3,346</td>
<td>$3,365</td>
</tr>
<tr>
<td>Internal Consulting/Strategy</td>
<td>14.3%</td>
<td>$957</td>
<td>$1,400</td>
<td>$2,160</td>
</tr>
<tr>
<td>Finance/Accounting</td>
<td>27.2%</td>
<td>$1,278</td>
<td>$2,168</td>
<td>$3,365</td>
</tr>
<tr>
<td>Marketing/Sales</td>
<td>15.8%</td>
<td>$1,405</td>
<td>$2,000</td>
<td>$2,188</td>
</tr>
<tr>
<td>General Management</td>
<td>5.0%</td>
<td>$982</td>
<td>$2,030</td>
<td>$2,168</td>
</tr>
<tr>
<td>Operations/Logistics</td>
<td>3.8%</td>
<td>$1,481</td>
<td>$2,200</td>
<td>$2,289</td>
</tr>
<tr>
<td>Other†</td>
<td>3.5%</td>
<td>$950</td>
<td>$1,663</td>
<td>$2,262</td>
</tr>
</tbody>
</table>

Please find notes on inside back cover.
### Salary by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percent of Hires</th>
<th>25th Percentile</th>
<th>Median</th>
<th>75th Percentile</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting Services</td>
<td>31.6%</td>
<td>$2,887</td>
<td>$3,346</td>
<td>$3,365</td>
</tr>
<tr>
<td>Finance</td>
<td>26.3%</td>
<td>$1,188</td>
<td>$2,440</td>
<td>$3,365</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>12.3%</td>
<td>$2,928</td>
<td>$3,365</td>
<td>$3,365</td>
</tr>
<tr>
<td>Venture Capital</td>
<td>5.0%</td>
<td>$894</td>
<td>$1,269</td>
<td>$1,807</td>
</tr>
<tr>
<td>Investment Management</td>
<td>4.7%</td>
<td>$1,156</td>
<td>$1,362</td>
<td>$2,495</td>
</tr>
<tr>
<td>Private Equity</td>
<td>2.3%</td>
<td>$476</td>
<td>$715</td>
<td>$942</td>
</tr>
<tr>
<td>Diversified Financial Services</td>
<td>2.0%</td>
<td>$1,252</td>
<td>$1,705</td>
<td>$2,450</td>
</tr>
<tr>
<td>Retail</td>
<td>9.1%</td>
<td>$2,168</td>
<td>$2,168</td>
<td>$2,289</td>
</tr>
<tr>
<td>E-commerce</td>
<td>9.1%</td>
<td>$2,168</td>
<td>$2,168</td>
<td>$2,289</td>
</tr>
<tr>
<td>Other</td>
<td>0.0%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Technology</td>
<td>7.6%</td>
<td>$1,892</td>
<td>$2,192</td>
<td>$2,540</td>
</tr>
<tr>
<td>Healthcare/Pharmaceuticals</td>
<td>5.6%</td>
<td>$1,385</td>
<td>$1,680</td>
<td>$2,088</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>4.1%</td>
<td>$738</td>
<td>$923</td>
<td>$1,000</td>
</tr>
<tr>
<td>Media/Entertainment</td>
<td>3.8%</td>
<td>$1,134</td>
<td>$1,400</td>
<td>$1,665</td>
</tr>
<tr>
<td>Consumer Packaged Goods</td>
<td>3.5%</td>
<td>$1,325</td>
<td>$1,758</td>
<td>$1,952</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>2.0%</td>
<td>$840</td>
<td>$2,308</td>
<td>$2,308</td>
</tr>
<tr>
<td>Government</td>
<td>2.0%</td>
<td>$825</td>
<td>$825</td>
<td>$825</td>
</tr>
<tr>
<td>Transportation</td>
<td>1.5%</td>
<td>$1,038</td>
<td>$1,481</td>
<td>$1,660</td>
</tr>
<tr>
<td>Energy</td>
<td>1.5%</td>
<td>$1,351</td>
<td>$1,850</td>
<td>$2,000</td>
</tr>
<tr>
<td>Real Estate</td>
<td>0.9%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Law</td>
<td>0.3%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Hospitality</td>
<td>0.3%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

### Salary by Region

<table>
<thead>
<tr>
<th>Region</th>
<th>Percent of Hires</th>
<th>Median Weekly Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>87.6%</td>
<td>$2,298</td>
</tr>
<tr>
<td>International</td>
<td>12.4%</td>
<td>$1,299</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Region</th>
<th>Percent of U.S. Hires</th>
<th>Median Weekly Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northeast</td>
<td>56.2%</td>
<td>$2,570</td>
</tr>
<tr>
<td>West</td>
<td>21.5%</td>
<td>$2,168</td>
</tr>
<tr>
<td>Midwest</td>
<td>7.4%</td>
<td>$2,054</td>
</tr>
<tr>
<td>Mid-Atlantic</td>
<td>6.4%</td>
<td>$2,168</td>
</tr>
<tr>
<td>Southwest</td>
<td>4.7%</td>
<td>$2,942</td>
</tr>
<tr>
<td>South</td>
<td>3.7%</td>
<td>$3,346</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Region</th>
<th>Percent of Int'l Hires</th>
<th>Median Weekly Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Asia</td>
<td>52.4%</td>
<td>$1,154</td>
</tr>
<tr>
<td>Mexico</td>
<td>14.3%</td>
<td>$2,736</td>
</tr>
<tr>
<td>Europe</td>
<td>11.9%</td>
<td>*</td>
</tr>
<tr>
<td>Canada</td>
<td>7.1%</td>
<td>*</td>
</tr>
<tr>
<td>Africa</td>
<td>7.1%</td>
<td>*</td>
</tr>
<tr>
<td>South America</td>
<td>2.4%</td>
<td>*</td>
</tr>
<tr>
<td>Middle East/North Africa</td>
<td>2.4%</td>
<td>*</td>
</tr>
<tr>
<td>Central America</td>
<td>2.4%</td>
<td>*</td>
</tr>
</tbody>
</table>
Hiring Organizations

Employers at which at least one member of the Class of 2022 accepted a full-time position or one member of the Class of 2023 accepted an internship. More than 250 unique employers hired Yale SOM students this year.

Consulting Services
- Accenture
- Analysis Group, Inc.
- Arcadis
- Bain & Company, Inc.
- Bayer Business Consulting
- Bellwether Education Partners

Energy
- Aspen Power Partners
- Clearway Energy
- Eversource Energy
- First Solar
- FirstLight Power
- Lumen Energy
- Madison Energy Investments
- Modern Electron
- Peak Energy

Finance
- 12Tree Finance
- Acisure Capital
- Management Actio
- Alpha Square Group
- American Express
- AppWorks
- Arca Funds
- Ares Management Corporation
- ARTBiNK
- Astia
- Bank of America
- Barclays PLC
- BBVA
- BlackRock
- Brand Velocity Group
- Bright Ventures
- Broadscale Group LLC
- Builders Asset Management
- Cambridge Associates LLC
- Capital One Financial Corporation
- Causeway Capital Management LLC
- Centerview Partners
- China CITIC Bank International
- Citibank
- Closed Loop Partners
- Coalition Inc.
- CohnReznick Capital
- Markets Securities LLC
- Community US Fund Management, Inc.
- Connecticut Innovations
- Cord Grass Holdings
- Credit Suisse Group
- D.E. Shaw
- DHL Partners
- Discover Financial
- Evercore
- Financial Technology Partners
- Franklin Templeton Investments
- GE Capital
- Global Impact Investing Network
- The Goldman Sachs Group, Inc.
- Guggenheim Securities
- Harris Williams
- Heretic Ventures
- Houlihan Lokey
- Hypertherm Ventures
- Impact Engine
- ILC Infrastructure
- JPMorgan Chase & Co.
- Lazard
- Liberty Mutual
- Macquarie Infrastructure and Real Assets Inc.
- Marsh & McLennan Companies
- Moelis & Company
- Morgan Stanley
- Nomura Green Growth
- Nuveen Green Capital
- Obran Cooperative
- One Equity Partners
- Partners Group
- Peter J. Solomon Company
- Redesign Health Venture Studio
- S&P Global
- Sage Rock Capital
- Saudi Arabian Energy Ventures
- Sequoia Capital
- Social Finance, Inc.
- Sozo Ventures
- Spring Lane Capital
- SPX Capital
- StepStone
- Sweater
- TeamB
- TIAA-CREF
- Upstart co-lab
- Vanguard
- Varma Capital
- Vestar Capital Partners
- Village Capital
- Visa
- Washatch Global Investors
- Wells Fargo Securities
- Working Capital Innovation Fund

Government
- Attorney General of California
- European Central Bank
- National Park Service
- U.S. Department of Homeland Security
- United Nations World Food Programme

Healthcare
- Abbott
- Accompany Health
- Arvinas, Inc.
- Babylon Health
- Bloodworks Northwest
- CVS Health Corporation
- DaVita Healthcare Partners
- Eli Lilly and Company
- Geisinger Health System
- Genentech, Inc.
- HealthRhythms, Inc.
- Johnson & Johnson
- Medtronic
- Nema Health
- New York Presbyterian Hospital
- Oak Street Health
- Pfizer Inc.
- Sanofi
- UnitedHealth Group
- Vertex Pharmaceuticals Incorporated
- Wally Health

Hospitality
- DoorDash
- Restaurant Brands International

Manufacturing
- Amphenol Corporation
- Atlantic Packaging
- Bloomfield Robotics
- Cargill, Incorporated
- Causeway Capital
- Energy Ventures
- Sequoia Capital
- Social Finance, Inc.
- Sozo Ventures
- Spring Lane Capital
- SPX Capital
- StepStone
- Sweater
- TeamB
- TIAA-CREF
- Upstart co-lab
- Vanguard
- Varma Capital
- Vestar Capital Partners
- Village Capital
- Visa
- Washatch Global Investors
- Wells Fargo Securities
- Working Capital Innovation Fund

Media/Entertainment
- The Broadway League
- Catalis Group
- Democratic Data Exchange
- Dow Jones & Company, Inc.
- EA - Electronic Arts Inc.
- Funplus
- National Basketball Association ( NBA )
- National Hockey League
- Opera Lafayette
- Public Broadcasting Service ( PBS )
- Riot Games
- STAGWELL
- Warner Bros. Discovery

Nonprofit
- Bezos Earth Fund
- Changing The Present
- Data.org
- DataHaven
- GiveWell
- Impact Public Schools
- Metis
- NAACP
- OnePointFive
- Pollination Group
- REDF
- Reinvestment Fund
- Rescuing Leftover Cuisine
- Samvid Ventures
- Shanghai Environment & Energy Exchange
- Yale University
- Yale Ventures

Retail
- Amazon.com
- DICK’S Sporting Goods, Inc.
- M Lahren & Co.
- Shoppee
- Water Stone Sports
- Wayfair

Technology
- Adobe Systems Incorporated
- Cervest
- Dell, Inc.
- DFINITY Foundation
- Expedia, Inc.
- Google
- Hewlett-Packard (HP)
- International Business Machines Corporation (IBM)
- Meta
- Microsoft Corporation
- Mighty Group Inc.
- NVIDIA
- Offchain Labs
- Palo Alto Networks
- Skyee
- Snap Inc

Real Estate
- CIM Group
- DFor60
- Elmington Capital Group
- Landis
- Pennybacker Capital
- ReRent
- Stellar Management
- TA Realty

Consumer
- Anheuser-Busch InBev
- Azure Bev Co, LLC
- Beyond Meat
- Campbell Soup Company
- Daily Gern
- The Estee Lauder Companies
- Godiva
- HelloFresh
- Land O’Lakes, Inc.
- Molson Coors
- Motif FoodWorks
- PepsiCo
- The Procter & Gamble Company ( P&G )
- PVH
- Ralph Lauren

Packaged Goods
- Arcadia
- Analysis Group, Inc.
- Arcadis
- Bain & Company, Inc.
- Bayer Business Consulting
- Bellwether Education Partners
- Blue Ridge Partners
- The Boston Consulting Group, Inc. ( BCG )
- The Bridgespan Group, Inc
- CCA Fundraising
- The Chartis Group, LLC
- coccocative
- Delivery Associates
- Deloitte LLP
- Doblin, a Deloitte business
- EY ( Ernst & Young )
- EY-Parthenon
- Fidelity Consulting
- Guidehouse
- ICF
- Industrial Growth Platform
- Invesco LLC
- Kearney
- L.E.K. Consulting
- Mars & Co.
- Mastercard Advisors
- McKinsey & Company
- Oliver Wyman
- PriceWaterhouseCoopers ( PwC )
- Publicis Sapien
- Simon-Kucher & Partners
- Strategy&
- TOC
- Tyton Partners
- Wellspring Consulting
- West Monroe Partners
- ZS Associates, Inc.

Stagwell
- Riot Games
- Public Broadcasting Service
- Working Capital Innovation Fund
- Wasatch Global Investors
- Visa
- VillageCapital
- Vanguard
- Water Stone Sports
- Wayfair

Programme)
- Homeland Security
- California
- Fund
- Management LLC
- Markets Securities LLC
- Community US Fund Management, Inc.
- Connecticut Innovations
- Cord Grass Holdings
- Credit Suisse Group
- D.E. Shaw
- DHL Partners
- Discover Financial
- Evercore
- Financial Technology Partners
- Franklin Templeton Investments
- GE Capital
- Global Impact Investing Network
- The Goldman Sachs Group, Inc.
- Guggenheim Securities
- Harris Williams
- Heretic Ventures
- Houlihan Lokey
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- Marsh & McLennan Companies
- Moelis & Company
- Morgan Stanley
- Nomura Green Growth
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- Working Capital Innovation Fund

Government
- Attorney General of California
- European Central Bank
- National Park Service
- U.S. Department of Homeland Security
- United Nations World Food Programme
**Class of 2022 Notes**

1. Compensation information is self-reported. Of students reporting accepted offers, 95.4% included salary information.
2. Of those reporting salary information, 82.1% reported receiving a signing bonus and 6.0% reported receiving a guaranteed year-end bonus. In order to be noted in tables for Signing Bonus, function and industry must have at least 50% reporting signing bonus.
3. One hundred percent of students reporting accepted offers included job industry and function. Of students reporting accepted offers, 98.8% included region.
4. “Other” function consists of Information Technology (0.8%), Real Estate (0.8%), Law (0.4%), and Social Impact (0.4%).
5. Across all industries, 4.2% of accepted jobs were in nonprofit and not-for-profit organizations including ones that are reflected above in Consulting, Investment Management, Media/Entertainment, and Technology.

* Asterisk indicates insufficient data or data not published to maintain student privacy.

**Class of 2023 Notes**

1. Of students accepting internships, 9 (2.7%) reported having multiple internships.
2. Of students accepting internships, 1 (0.3%) also reported starting their own venture.
3. Compensation information is self-reported. Of accepted offers, 95.9% included salary information. Of those, 1.5% reported receiving no salary. Salary data presented above represents students who reported salary information and were paid a salary. Of reported paid and unpaid salaries, 5.4% were expected to be supplemented by the Yale SOM Internship Fund, a donor-supported fund that provides financial support to students who pursue summer internships in the public or nonprofit sector. This funding is not included in the salaries presented above. Of all internship salaries, 1.5% were expected to be supplemented by funds from the Small Business Internship Program (SBIP), a special fund for students exploring opportunities in for-profit small businesses.
4. One hundred percent of accepted offers included job industry and job function. Of students reporting accepted job offers, 99.1% included job region.
5. “Other” function consists of Information Technology (0.9%), Law (0.6%), Sustainability (0.6%), Human Resources (0.3%), Buyer/Merchandising (0.3%), Research & Development (0.3%), Real Estate (0.3%), and Social Impact (0.3%).
6. Across all industries, 5.8% of accepted internships were in nonprofit and not-for-profit organizations including ones that are reflected above in Healthcare, Investment Management, Consulting.

* Asterisk indicates insufficient data or data not published to maintain student privacy.