Class of 2021

Full-Time Employment Status

Received Job Offer by Three Months Post Graduation 95.7%
245 of 256 students seeking employment

Accepted Job Offer by Three Months Post Graduation 94.1%
241 of 256 students seeking employment

Full-Time Salary Data

Overall Salary Data

<table>
<thead>
<tr>
<th>Base Salary</th>
<th>25th Percentile</th>
<th>Median</th>
<th>75th Percentile</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$120,000</td>
<td>$140,400</td>
<td>$165,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Other Guaranteed Compensation</th>
<th>Median Signing Bonus</th>
<th>Median Guaranteed Year-End Bonus</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$30,000</td>
<td>$22,950</td>
</tr>
</tbody>
</table>

Salary by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>Percent of Hires</th>
<th>Base Salary 25th Percentile</th>
<th>Median</th>
<th>75th Percentile</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>47.5%</td>
<td>$134,750</td>
<td>$160,000</td>
<td>$165,000</td>
</tr>
<tr>
<td>External Consulting</td>
<td>33.8%</td>
<td>$151,250</td>
<td>$165,000</td>
<td>$165,000</td>
</tr>
<tr>
<td>Internal Consulting/Strategy</td>
<td>13.8%</td>
<td>$120,650</td>
<td>$136,500</td>
<td>$148,750</td>
</tr>
<tr>
<td>Finance/Accounting</td>
<td>27.5%</td>
<td>$120,000</td>
<td>$145,000</td>
<td>$165,000</td>
</tr>
<tr>
<td>General Management</td>
<td>9.6%</td>
<td>$120,000</td>
<td>$124,250</td>
<td>$130,000</td>
</tr>
<tr>
<td>Marketing/Sales</td>
<td>8.8%</td>
<td>$122,500</td>
<td>$140,000</td>
<td>$144,000</td>
</tr>
<tr>
<td>Operations/Logistics</td>
<td>3.8%</td>
<td>$90,000</td>
<td>$120,000</td>
<td>$130,000</td>
</tr>
<tr>
<td>Other*</td>
<td>2.1%</td>
<td>$134,000</td>
<td>$135,000</td>
<td>$140,400</td>
</tr>
<tr>
<td>Law</td>
<td>0.8%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

Median Signing Bonus 2

<table>
<thead>
<tr>
<th></th>
<th>Median Signing Bonus</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>$30,000</td>
</tr>
<tr>
<td>External Consulting</td>
<td>$30,000</td>
</tr>
<tr>
<td>Internal Consulting/Strategy</td>
<td>$25,000</td>
</tr>
<tr>
<td>Finance/Accounting</td>
<td>$47,500</td>
</tr>
<tr>
<td>General Management</td>
<td>$40,000</td>
</tr>
<tr>
<td>Marketing/Sales</td>
<td>$35,000</td>
</tr>
<tr>
<td>Operations/Logistics</td>
<td>$30,000</td>
</tr>
<tr>
<td>Other*</td>
<td>*</td>
</tr>
<tr>
<td>Law</td>
<td>*</td>
</tr>
</tbody>
</table>

Demographic Data
(at matriculation in fall 2019)

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Women</td>
<td>42%</td>
</tr>
<tr>
<td>U.S. Students of Color</td>
<td>29%</td>
</tr>
<tr>
<td>Underrepresented U.S. Students of Color</td>
<td>13%</td>
</tr>
<tr>
<td>International Passport Holders</td>
<td>44%</td>
</tr>
<tr>
<td>Average GMAT</td>
<td>720</td>
</tr>
<tr>
<td>Average GPA</td>
<td>3.66</td>
</tr>
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</table>

Class Size: 312

<table>
<thead>
<tr>
<th>Category</th>
<th>Number</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students Seeking Employment</td>
<td>256</td>
<td>82.1%</td>
</tr>
<tr>
<td>Students Not Seeking Employment</td>
<td>53</td>
<td>17.0%</td>
</tr>
<tr>
<td>Company Sponsored</td>
<td>23</td>
<td>7.4%</td>
</tr>
<tr>
<td>Continuing Education</td>
<td>16</td>
<td>5.1%</td>
</tr>
<tr>
<td>Starting Own Business</td>
<td>11</td>
<td>3.5%</td>
</tr>
<tr>
<td>Not Seeking, Other</td>
<td>2</td>
<td>0.6%</td>
</tr>
<tr>
<td>Postponing Search</td>
<td>1</td>
<td>0.3%</td>
</tr>
<tr>
<td>No Response to Survey</td>
<td>3</td>
<td>1.0%</td>
</tr>
</tbody>
</table>
## Salary by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percent of Hires</th>
<th>25th Percentile</th>
<th>Median</th>
<th>75th Percentile</th>
<th>Median Signing Bonus</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting Services</td>
<td>34.2%</td>
<td>$152,500</td>
<td>$165,000</td>
<td>$165,000</td>
<td>$30,000</td>
</tr>
<tr>
<td>Finance</td>
<td>25.0%</td>
<td>$126,000</td>
<td>$150,000</td>
<td>$150,000</td>
<td>$55,000</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>13.8%</td>
<td>$120,000</td>
<td>$124,250</td>
<td>$139,500</td>
<td>$50,000</td>
</tr>
<tr>
<td>Diversified Financial Services</td>
<td>4.2%</td>
<td>$96,000</td>
<td>$125,000</td>
<td>$140,000</td>
<td>$30,000</td>
</tr>
<tr>
<td>Private Equity</td>
<td>3.3%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Venture Capital</td>
<td>2.5%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Investment Management</td>
<td>1.3%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Technology</td>
<td>10.0%</td>
<td>$135,000</td>
<td>$140,000</td>
<td>$159,250</td>
<td>$25,000</td>
</tr>
<tr>
<td>Retail</td>
<td>10.0%</td>
<td>$130,000</td>
<td>$130,000</td>
<td>$141,000</td>
<td>$40,000</td>
</tr>
<tr>
<td>E-commerce</td>
<td>9.8%</td>
<td>$130,000</td>
<td>$130,000</td>
<td>$142,000</td>
<td>$45,000</td>
</tr>
<tr>
<td>Retail</td>
<td>0.4%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Consumer Packaged Goods</td>
<td>5.8%</td>
<td>$115,000</td>
<td>$120,000</td>
<td>$122,500</td>
<td>$32,500</td>
</tr>
<tr>
<td>Media/Entertainment</td>
<td>3.8%</td>
<td>$114,850</td>
<td>$120,000</td>
<td>$136,250</td>
<td>*</td>
</tr>
<tr>
<td>Healthcare/Pharmaceuticals</td>
<td>2.9%</td>
<td>$120,000</td>
<td>$120,000</td>
<td>$123,800</td>
<td>$30,000</td>
</tr>
<tr>
<td>Energy</td>
<td>2.9%</td>
<td>$117,500</td>
<td>$125,000</td>
<td>$133,250</td>
<td>*</td>
</tr>
<tr>
<td>Government</td>
<td>2.1%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>1.3%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Transportation</td>
<td>0.8%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Law</td>
<td>0.8%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Real Estate</td>
<td>0.4%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

## Salary by Region

<table>
<thead>
<tr>
<th>Region</th>
<th>Percent of Hires</th>
<th>Median Base Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>91.5%</td>
<td>$150,000</td>
</tr>
<tr>
<td>International</td>
<td>8.5%</td>
<td>$102,918</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Region</th>
<th>Percent of U.S. Hires</th>
<th>Median Base Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northeast</td>
<td>52.1%</td>
<td>$150,000</td>
</tr>
<tr>
<td>West</td>
<td>25.6%</td>
<td>$135,000</td>
</tr>
<tr>
<td>Midwest</td>
<td>8.4%</td>
<td>$132,500</td>
</tr>
<tr>
<td>Mid-Atlantic</td>
<td>6.5%</td>
<td>$132,250</td>
</tr>
<tr>
<td>Southwest</td>
<td>4.7%</td>
<td>$162,500</td>
</tr>
<tr>
<td>South</td>
<td>2.8%</td>
<td>$157,500</td>
</tr>
<tr>
<td>Asia</td>
<td>40.0%</td>
<td>$103,629</td>
</tr>
<tr>
<td>Europe</td>
<td>30.0%</td>
<td>$106,313</td>
</tr>
<tr>
<td>South America</td>
<td>10.0%</td>
<td>*</td>
</tr>
<tr>
<td>Central America and the Carribean</td>
<td>10.0%</td>
<td>*</td>
</tr>
<tr>
<td>MENA</td>
<td>5.0%</td>
<td>*</td>
</tr>
<tr>
<td>Canada</td>
<td>5.0%</td>
<td>*</td>
</tr>
</tbody>
</table>

Please find notes on inside back cover.
Class of 2022

Internship Employment Status

Accepted Job Offers
100%
327 of 327 students seeking employment

<table>
<thead>
<tr>
<th>Class Size</th>
<th>352</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students Seeking Employment</td>
<td>327</td>
</tr>
<tr>
<td>Students Not Seeking Employment</td>
<td>23</td>
</tr>
<tr>
<td>Starting Own Business</td>
<td>11</td>
</tr>
<tr>
<td>Company Sponsored</td>
<td>9</td>
</tr>
<tr>
<td>Continuing Education</td>
<td>3</td>
</tr>
<tr>
<td>No Information</td>
<td>2</td>
</tr>
</tbody>
</table>

Internship Salary Data

Overall Salary Data

Weekly Salary

<table>
<thead>
<tr>
<th>25th Percentile</th>
<th>Median</th>
<th>75th Percentile</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,250</td>
<td>$2,000</td>
<td>$2,884</td>
</tr>
</tbody>
</table>

Salary by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>Percent of Hires</th>
<th>25th Percentile</th>
<th>Median</th>
<th>75th Percentile</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>41.9%</td>
<td>$1,350</td>
<td>$2,446</td>
<td>$3,075</td>
</tr>
<tr>
<td>External Consulting</td>
<td>24.9%</td>
<td>$2,479</td>
<td>$3,000</td>
<td>$3,115</td>
</tr>
<tr>
<td>Internal Consulting/Strategy</td>
<td>17.1%</td>
<td>$744</td>
<td>$1,280</td>
<td>$1,848</td>
</tr>
<tr>
<td>Finance/Accounting</td>
<td>27.7%</td>
<td>$1,282</td>
<td>$2,115</td>
<td>$2,885</td>
</tr>
<tr>
<td>Marketing/Sales</td>
<td>13.3%</td>
<td>$1,150</td>
<td>$1,779</td>
<td>$2,046</td>
</tr>
<tr>
<td>General Management</td>
<td>7.8%</td>
<td>$1,038</td>
<td>$1,775</td>
<td>$2,125</td>
</tr>
<tr>
<td>Operations/Logistics</td>
<td>3.5%</td>
<td>$1,130</td>
<td>$1,573</td>
<td>$1,793</td>
</tr>
<tr>
<td>Other</td>
<td>2.0%</td>
<td>$369</td>
<td>$1,700</td>
<td>$2,115</td>
</tr>
<tr>
<td>Sustainability</td>
<td>1.4%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Information Technology</td>
<td>1.4%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Research and Development</td>
<td>0.9%</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

Demographic Data (at matriculation in fall 2020)

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Women</td>
<td>39%</td>
</tr>
<tr>
<td>U.S. Students of Color</td>
<td>32%</td>
</tr>
<tr>
<td>Underrepresented U.S. Students of Color</td>
<td>11%</td>
</tr>
<tr>
<td>International Passport Holders</td>
<td>40%</td>
</tr>
<tr>
<td>Average GMAT</td>
<td>720</td>
</tr>
<tr>
<td>Average GPA</td>
<td>3.65</td>
</tr>
</tbody>
</table>

Accepted Job Offers: 100%
327 of 327 students seeking employment

Class Size: 352

Demographic Data (at matriculation in fall 2020)

Women: 39%
U.S. Students of Color: 32%
Underrepresented U.S. Students of Color: 11%
International Passport Holders: 40%
Average GMAT: 720
Average GPA: 3.65

Please find notes on inside back cover.
## Salary by Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percent of Hires</th>
<th>Weekly Salary</th>
<th>25th Percentile</th>
<th>Median</th>
<th>75th Percentile</th>
</tr>
</thead>
<tbody>
<tr>
<td>Finance</td>
<td>28.6%</td>
<td>$2,052</td>
<td>$1,186</td>
<td>$2,052</td>
<td>$2,885</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>11.6%</td>
<td>$2,884</td>
<td>$2,192</td>
<td>$2,884</td>
<td>$2,885</td>
</tr>
<tr>
<td>Investment Management</td>
<td>6.4%</td>
<td>$1,500</td>
<td>$889</td>
<td>$1,500</td>
<td>$2,052</td>
</tr>
<tr>
<td>Diversified Financial Services</td>
<td>3.8%</td>
<td>$2,115</td>
<td>$1,630</td>
<td>$2,167</td>
<td></td>
</tr>
<tr>
<td>Venture Capital</td>
<td>3.8%</td>
<td>$1,186</td>
<td>$1,040</td>
<td>$1,494</td>
<td></td>
</tr>
<tr>
<td>Private Equity</td>
<td>3.2%</td>
<td>$1,250</td>
<td>$1,120</td>
<td>$2,885</td>
<td></td>
</tr>
<tr>
<td>Consulting Services</td>
<td>25.1%</td>
<td>$3,000</td>
<td>$2,452</td>
<td>$3,115</td>
<td></td>
</tr>
<tr>
<td>Technology</td>
<td>7.8%</td>
<td>$1,848</td>
<td>$1,621</td>
<td>$1,949</td>
<td></td>
</tr>
<tr>
<td>Consumer Packaged Goods</td>
<td>6.4%</td>
<td>$2,125</td>
<td>$1,160</td>
<td>$1,846</td>
<td></td>
</tr>
<tr>
<td>Retail</td>
<td>6.4%</td>
<td>$2,125</td>
<td>$2,125</td>
<td>$2,337</td>
<td></td>
</tr>
<tr>
<td>eCommerce</td>
<td>5.2%</td>
<td>$2,125</td>
<td>$2,125</td>
<td>$2,350</td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td>1.2%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>5.5%</td>
<td>$3,538</td>
<td>$208</td>
<td>$854</td>
<td></td>
</tr>
<tr>
<td>Healthcare/Pharmaceuticals</td>
<td>5.2%</td>
<td>$1,294</td>
<td>$877</td>
<td>$1,690</td>
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<tr>
<td>Government</td>
<td>2.9%</td>
<td>$775</td>
<td>$715</td>
<td>$893</td>
<td></td>
</tr>
<tr>
<td>Media/Entertainment</td>
<td>2.9%</td>
<td>$1,280</td>
<td>$1,200</td>
<td>$1,800</td>
<td></td>
</tr>
<tr>
<td>Transportation</td>
<td>2.6%</td>
<td>$1,568</td>
<td>$1,213</td>
<td>$1,689</td>
<td></td>
</tr>
<tr>
<td>Manufacturing</td>
<td>2.3%</td>
<td>$1,896</td>
<td>$1,564</td>
<td>$2,262</td>
<td></td>
</tr>
<tr>
<td>Energy</td>
<td>1.4%</td>
<td>$1,280</td>
<td>$1,000</td>
<td>$1,600</td>
<td></td>
</tr>
<tr>
<td>Real Estate</td>
<td>1.4%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Other</td>
<td>0.9%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Hospitality</td>
<td>0.6%</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td>*</td>
</tr>
</tbody>
</table>

## Salary by Region

<table>
<thead>
<tr>
<th>Region</th>
<th>Percent of Hires</th>
<th>Median Weekly Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>88.8%</td>
<td>$2,052</td>
</tr>
<tr>
<td>International</td>
<td>11.2%</td>
<td>$1,603</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Region</th>
<th>Percent of U.S. Hires</th>
<th>Median Weekly Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northeast</td>
<td>51.8%</td>
<td>$2,308</td>
</tr>
<tr>
<td>West</td>
<td>23.6%</td>
<td>$1,840</td>
</tr>
<tr>
<td>Mid-Atlantic</td>
<td>11.0%</td>
<td>$1,700</td>
</tr>
<tr>
<td>Midwest</td>
<td>6.3%</td>
<td>$1,840</td>
</tr>
<tr>
<td>South</td>
<td>3.0%</td>
<td>$2,800</td>
</tr>
<tr>
<td>Southwest</td>
<td>4.3%</td>
<td>$1,846</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Region</th>
<th>Percent of Int’l Hires</th>
<th>Median Weekly Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Asia</td>
<td>52.6%</td>
<td>$1,126</td>
</tr>
<tr>
<td>Europe</td>
<td>15.8%</td>
<td>$2,193</td>
</tr>
<tr>
<td>Canada</td>
<td>13.2%</td>
<td>$2,823</td>
</tr>
<tr>
<td>Mexico</td>
<td>10.5%</td>
<td>*</td>
</tr>
<tr>
<td>South America</td>
<td>5.3%</td>
<td>*</td>
</tr>
<tr>
<td>Middle East/North Africa</td>
<td>2.6%</td>
<td>*</td>
</tr>
</tbody>
</table>
Hiring Organizations

Employers at which at least one member of the Class of 2021 accepted a full-time position or one member of the Class of 2022 accepted an internship. More than 295 unique employers hired Yale SOM students this year.

Consulting Services
- Accenture
- Albright Stonebridge Group
- AlixPartners
- Analysis Group, Inc.
- Bain & Company, Inc.
- The Boston Consulting Group, Inc. (BCG)
- The Chartist Group, LLC
- cocomllective
- Corecise
- Deloitte LLP
- E3 Energy - Environmental Economics
- EY (Ernst & Young)
- EY-Parthenon
- Fidelity Consulting
- Gmpact Process Solutions
- Guidehouse
- IDEO LLC
- Infosys Limited
- Innosight LLC
- Joule Growth Partners
- Kearney
- Keystone Strategy
- L.E.K. Consulting
- Mars & Co.
- McKinsey & Company
- Monitor Deloitte
- Ogilvy Consulting
- PriceWaterhouseCoopers
- Primary Succession Capital LLC
- Simon-Kucher & Partners
- Strategy&
- Tyton Partners
- West Monroe Partners
- ZS Associates, Inc.

Consumer

Packaged Goods
- Anheuser-Busch InBev
- Campbell Soup Company
- Clorox Foods
- Dr. Squatch
- HelloFresh
- Kraft Heinz Company
- Lindt & Sprüngli
- M. Lahart
- Mattel
- Motif FoodWorks
- Nabis
- NESTLE USA
- PepsiCo
- The Procter & Gamble Company
- Public Goods
- PVH
- Reckitt Benckiser
- REI

Energy
- Apex Clean Energy
- Clearway Energy
- Copenhagen Offshore Partners
- EDF Renewable Energy, Inc.
- Finite Carbon
- Greenworks Lending
- Inverenergy
- National Grid
- NextEra Energy, Inc.
- Peak Energy
- PROTERRA
- Renewable Energy
- Buyers Alliance

Finance
- 20 Degrees
- 424 Capital
- Afore Capital
- Alumni Ventures Group (Blue Ivy Ventures)
- American Express
- AppWorks
- Arca Funds
- Argos Wityo
- Atalaya Capital Management
- Bank of America
- Barclays PLC
- Basacamp Fund
- Berkshire Global Advisors
- Beyond Capital Fund
- BlackRock
- Bracebridge
- Broadscale Group LLC
- Capital For Change
- Capital One Financial
- China International Capital Corporation Limited
- CIICC Wealth Management
- Citi
- Closed Loop Partners
- CohnReznick Capital
- Markets Securities LLC
- Collaboration Capital Management
- Community US Fund Management
- Connecticut Innovations
- Credit Suisse Group
- CrossBoundary
- D.E. Shaw
- Discover Financial
- Draper Associates
- Eastern Bell Venture Capital
- Emergis Global Capital Advisors (International Merchant Bank)
- Evanco
- Evolv Ventures
- Five Elms Capital
- Forte
- Founder Collective
- Global Capital Finance
- GMF Management
- The Goldman Sachs Group, Inc.
- Greenhill & Co., Inc
- Greenspring Associates
- Greybull Stewardship
- Guggenheim Partners
- Guggenheim Securities
- Hailington Securities Group
- Hillhouse Capital Group
- Houlihan Lokey
- Huron Capital
- Hypertherm Ventures
- Insight Partners
- Interblock Capital Partners
- International Finance Corporation (IFC)
- Itau Unibanco
- Jefferies Group, Inc.
- JPMorgan Chase & Co.
- Julius Capital
- Kap Capital
- KAUST Investment
- Management Company (KIMC)
- Lexington Partners
- Liberty Mutual
- Marathon Capital
- Marco Financial
- Marqeta, Inc.
- Marsh & McLennan Companies
- Merrill Lynch
- Moelis & Company
- Moonshot Brands
- Morgan Stanley
- MTS Health Partners
- MUUS Asset Management Capital
- Nitin
- Nomura GreenTech
- Nordstar
- North Castle Partners
- Northwestern Mutual Capital
- Notorious
- Pennybacker Capital
- Peter J. Solomon Company
- Portfolio Advisors
- Prime Number Capital
- Prudential Financial
- Quinbrook Infrastructure Partners
- Quona Capital
- Rabobank International
- Renewable Resources Group
- Schmidt Futures
- Self Help Federal Credit Union
- SFG Asset Advisors
- SOSV
- SuperGone Ventures
- Tara Capital
- TIAA-CREF
- Vaughan Capital Advisors, LLC
- Visa
- Warburg Pincus
- Wells Fargo
- Optum, Inc.
- Pfizer Inc.
- Roche
- Sandi
- Synesso Health, Inc.
- Urology Care Foundation
- Wally Health
- Wellinks

Hospitality
- Bimbo Bakeries
- Union Kitchen

Manufacturing
- Amphenol Corporation
- Atlantic Packaging
- Driscoll’s
- Fortive
- Gardyn
- International Paper
- Maine Farmland Trust

Media/Entertainment
- Activist Artists
- Comcast Corporation
- Compagnia De’ Colombari
- EA - Electronic Arts Inc
- Oregon Shakespeare Festival
- Outdoor Recreation Roundtable
- Paramount Pictures Corporation
- Peloton
- Pittsburgh Pirates
- Poton PR
- Riot Games
- The Amenity Collective
- The Black Seed
- The Philadelphia Orchestra
- The Walt Disney Company
- VideoAmp
- Wizards of the Coast

Nonprofit
- Bezos Earth Fund
- Braven
- Cage-Free Cannabis
- Dallas Innovation Alliance
- Eat the Change
- Endeavor Global, Inc.
- Environmental Defense Fund (EDF)
- GiveDirectly
- Kahoot!
- Kansas City Digital Drive

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Local Initiatives Support Corporation (LISC)
Massachusetts Department of Early Education and Care
National Center for Appropriate Technology (NCAT)
Obran Cooperative
OnePointFive
REDF
Robin Hood Foundation
The Commons Project
World Business Council for Sustainable Development (WBCSD)
Yale Center for Business and the Environment
Yale School of Drama/Yale Repertory Theatre

Real Estate
CIM Group
Ditto Development LLC
Industrious
ReRent
Zillow

Retail
Amazon.com
CVS Health Corporation
Grailed
Jokr
Walmart
Zebrands

Technology
Adobe Systems Incorporated
ARIIX Technologies
bloXroute
Cisco Systems, Inc.
DocuSign, Inc.
Facebook, Inc.
Google
Hewlett-Packard (HP)
International Business Machines Corporation (IBM)
Microsoft Corporation
Nexla
RELAYTO
Salesforce.com
Samsung Electronics Co. Ltd
Scale AI
Snap Inc.
Snapchat
Starburst Data
TextIQ

Transportation
ChargePoint, Inc.
Clip Bike
Delta Air Lines
finn.auto
Ford Motor Company
Lyft Inc.
NASA Ames Research Center
Tesla Motors, Inc.
The Boeing Company
Uber Technologies

Other
Bronx Defenders
Korn Ferry International
Solace Cremation
Wachtell, Lipton, Rosen & Katz
Wilson Sonsini Goodrich & Rosati

Class of 2021 Notes
1 Compensation information is self reported. Of students reporting accepted offers, 93.4% included salary information.
2 Of those reporting salary information, 76.4% reported receiving a signing bonus and 8.4% reported receiving a guaranteed year-end bonus. In order to be noted in tables for Signing Bonus, function and industry must have at least 50% reporting signing bonus.
3 Of students reporting accepted offers, 99.6% included job industry and function and 97.5% of students included region.
4 ‘Other’ function consists of Sustainability (0.8%), Information Technology (0.4%), Human Resources (0.4%), and Engineering (0.4%).
5 Two (2) additional full-time hiring firms in the Media/Entertainment industry and one (1) in the Healthcare industry are also registered nonprofit or non-for-profit organizations.
* Asterisk indicates insufficient data or data not published to maintain student privacy.

Class of 2022 Notes
1 Of students accepting internships, 17 (5.1%) reported having multiple internships.
2 Of students accepting internships, 1 (0.3%) also reported starting their own venture.
3 Compensation information is self reported. Of accepted offers, 92.5% included salary information. Of those, 6.6% reported receiving no salary. Salary data presented above represents students who reported salary information and were paid a salary. Of reported paid and unpaid salaries, 6.9% were expected to be supplemented by the Yale SOM Internship Fund, a donor-supported fund that provides financial support to students who pursue summer internships in the public or nonprofit sector. This funding is not included in the salaries presented above.
4 One hundred percent of accepted offers included job industry and job function. 98.0% of accepted job offers included job region.
5 ‘Other’ function consists of Social Impact (0.6%), Law (0.3%), Human Resources (0.3%), Healthcare (0.3%), Design (0.3%), and Real Estate (0.3%).
6 ‘Other’ industry consists of Law (0.3%), Human Capital/Org Development/Executive Search (0.3%), and Funeral Services (0.3%).
* Asterisk indicates insufficient data or data not published to maintain student privacy.