Merit scholarships help attract the best students and create a diverse and outstanding student body—a defining characteristic and strength of Yale SOM.

Last year, the Yale School of Management spent $6 million on scholarships. Endowed funds covered less than one-third of this expense, with the balance coming from the school’s general operating budget. Yale SOM provides scholarships to just over 30% of full-time MBA students, while many of our peer schools are able to offer larger scholarships to a greater number of students. Yale SOM is committed to increasing its scholarship support.

Donors play an essential role in helping make Yale SOM accessible to the best students and supporting them throughout their studies. Donations to support scholarships are incremental and will supplement, rather than replace, school funding. When you invest in Alumni Fund scholarships, you join the school in its dedication to ensuring a competitive level of support for its students—tomorrow’s leaders for business and society.

Scholarship support can be the deciding factor in a student’s choice to attend Yale SOM.

With an applicant pool that has grown by 25% in recent years, Yale SOM has the opportunity to compete for the most promising students—and enroll them at a rate in line with our peer schools.

“Scholarship support was a critical part of my decision-making process and one of many things that elevated Yale SOM above other schools. The scholarship has eased my debt burden and allowed me to focus 100% on classes and recruiting. It is also encouraging to know that Yale believes in my potential. I feel really connected to the community.”

Mike Ricciuti ’16
Invest in Students
By giving $10,000 or more to the Yale SOM Alumni Fund for scholarships, you can name a merit-based scholarship to support a student for one year. Your gift will be put to use immediately.

<table>
<thead>
<tr>
<th>Scholarship Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alumni Fund scholarship</td>
<td>$10,000+</td>
</tr>
<tr>
<td>Average scholarship award</td>
<td>$26,010</td>
</tr>
<tr>
<td>Full-tuition scholarship</td>
<td>$61,500</td>
</tr>
</tbody>
</table>

Support Leaders in All Sectors
Yale SOM students are diverse in their career aspirations and entrepreneurial pursuits. In 2014, 10% of SOM students launched or joined startups in a variety of industries. Scholarships reduce the need for loans, allowing our students to pursue their passions in whatever field they choose.

EMPLOYMENT BY INDUSTRY
CLASS OF 2014

- Consulting: 26%
- Finance: 25.5%
- Technology: 10.4%
- Energy: 6.3%
- Healthcare: 3.6%
- Government: 2.1%
- Manufacturing: 1.6%
- Real Estate: 2.1%
- Media/Entertainment: 4.7%
- Nonprofit: 5.7%
- Consumer Products: 9.4%
- Entertainment: 4.7%
- Other: 2.6%

Give now
Join thousands of fellow alumni who invest in SOM’s mission and support today’s students. Learn more at som.yale.edu/annual-leadership
Give at yale.edu/giveSOM

Contact
Cindy Sacramone
Yale School of Management
Director, Annual & Reunion Giving
cynthia.sacramone@yale.edu
203 432-1453

The scholarship I received has allowed me to fearlessly pursue my passions, rather than feeling a need to go out and find a job just to pay off loans. I’m able to explore entrepreneurship and the startup space (which currently has a dearth of women) and not need to fret at night that this isn’t the right path because of financial constraints. I feel truly supported by Yale SOM, and I am so grateful to be a part of this wonderful community.

Laura Fletcher ’16